

# ACQUISITION PROFILE

## + TYPES OF INVESTMENTS

Asset Deal | Share Deal | Equity Partnership | Mezz

## + VOLUME

Object volume from EUR/CHF 25 Mio.,  
equity-/mezz volume from EUR/CHF 15 Mio.

## + OFFICE



Locations	Features	Classification
<ul style="list-style-type: none"> <li>■ D: Big Seven</li> <li>■ A: Vienna</li> <li>■ CH: Zurich, Geneva, Basle, Bern</li> <li>■ Rest of Western Europe: Metropolises</li> </ul>	<ul style="list-style-type: none"> <li>■ Sustainable architecture</li> <li>■ Excellent micro location</li> <li>■ Third-party usability</li> </ul>	<ul style="list-style-type: none"> <li>■ Core+</li> <li>■ Value Add</li> <li>■ Development</li> </ul>

## + HOTEL



Locations		Features	Classification
<ul style="list-style-type: none"> <li>■ D: Big Seven</li> <li>■ A: Vienna</li> <li>■ CH: Zurich, Geneva, Basle, Bern</li> <li>■ Rest of Western Europe: Metropolises</li> </ul>	<ul style="list-style-type: none"> <li>■ DACH/Western Europe: Renowned destination</li> </ul>	<ul style="list-style-type: none"> <li>■ &gt; 100 rooms</li> <li>■ Branded/unbranded</li> <li>■ With or without operator</li> <li>■ Management contract/rental contract/hybrid contract</li> </ul>	<ul style="list-style-type: none"> <li>■ Trophy</li> <li>■ Value enhancement potential</li> <li>■ Under-managed/Investment/refurbishment required</li> <li>■ Development</li> </ul>

## + LOGISTICS



Locations	Features	Classification
<ul style="list-style-type: none"> <li>■ Western Europe: depending on individual case</li> <li>■ Good development (road, rail, water) necessary</li> </ul>	<ul style="list-style-type: none"> <li>■ Logistics</li> <li>■ Distribution centers</li> </ul>	<ul style="list-style-type: none"> <li>■ Development</li> </ul>

## + RESIDENTIAL



Locations	Classification
<ul style="list-style-type: none"> <li>■ D: Big Seven</li> <li>■ A: Vienna</li> <li>■ CH: Zurich, Geneva, Basle, Bern</li> <li>■ Rest of Western Europe: Metropolises</li> </ul>	<ul style="list-style-type: none"> <li>■ Development</li> </ul>

## + OTHER



### Special real estate (e.g. Nursing Care, Assisted Living, MedCare)

Locations	Features	Classification
<ul style="list-style-type: none"> <li>■ Western Europe: depending on individual case</li> </ul>	<ul style="list-style-type: none"> <li>■ Depending on operator (track record)</li> <li>■ Depending on developer</li> </ul>	<ul style="list-style-type: none"> <li>■ Value enhancement potential</li> <li>■ Under-managed/Investment/refurbishment required</li> </ul>

## CONTACT

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